

General Corporate Information

Founded & Commenced Operations

June, 1996

Status:

Veteran Owned Small Business

Address:

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Gaithersburg, MD 20879

Company Phone / Fax:

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Company WWW Site URL

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Contacts Or

General Information

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Or

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Contact

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Lines of Business

- Enterprise Architecture and Enterprise Solutions
- Advanced Application Design, Development, Deployment, and Support
- Cyber Security (Information Assurance)
- Infrastructure Design (Local-to-Enterprise (Global))
- System Operations and Support

Services/Technology Focus Cross-Cutting Those Lines

- Information Technology Management Consulting
- Records, Document, and Workflow Management
- System Design Services and Groupware / Collaborative Solutions and Integration
- Network Infrastructure Management and Administration, Including Handheld Wireless Communication Services
- Information Technology Operations Support

Representative Customers

- Executive Office of the President, US Office of Science & Technology Policy
- US Department of Health & Human Services
- Architect of the Capitol
- US Department of Energy
 - Office of the Secretariat
 - Office of Civilian Radioactive Waste Management
 - Office of Energy Efficiency and Renewable Energy
 - Office of Management, Budget & Evaluation
 - Office of Environment, Safety and Health
 - Pacific Northwest National Lab
 - Office of Science
- Booz Allen Hamilton (for the US GSA)
- Computer Sciences Corp. (for the US Army)
- State of Delaware
- Cabellé, Inc.
- Energy Enterprise Solutions LLC.

Corporate Information

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Serving the U.S. DOE
And Other Federal & Commercial
Customers for Over 14 Years

About

Highland Technology Services, Inc.

Founded in 1996 as a Veteran Own Small Business, Highland Technology Services, Inc. provides system and application design, development, deployment and maintenance support for major systems to government and industry.

A focus for the firm has become systems that directly implement or support high impact/high visibility statutory, regulatory, or policy/guidance types of requirements such as government/e-commerce, IT strategic investment planning, environment health and safety, and like items and areas. Government clients are among the most visible in the public sector, such as the Executive Office of the President.

Much of the Company's work is based on functionally sophisticated records management, collaboration-based/workflow systems, and enterprise architecture services and systems.

The firm has five major lines of business spanning EA, system and application design, CyberSec, infrastructure and operations. Our discrete services spanning concept to operations support all of these.

GSA Contract Information

**GSA Schedule 70
SIN 132-51**

**Contract Number
GS-35F-0440J**

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NAICS	Area
541511	Customer Computer Programming Services
541512	Computer Systems Design Services
541513	Computer Facilities Management Services
541519	Other Computer Related Services
541611	Administrative Management And General Management Consulting Services
541618	Other Management Consulting Services
541690	Other Scientific And Technical Consulting Services

Across numerous customers within DOE, and in other agencies, Highland is providing service in critical business and technology areas such as:

- IT Systems Analysis and Planning ,
- Enterprise Architecture & BPR,
- Workflow analysis, Design, and Implementation,
- Collaboration-centric Systems,
- Systems Design and Integration,
- IT Systems Development,
- IT Facility Operation and Maintenance,
- CyberSec -- Planning, Implementation, Management,
- IT Network Management, and
- Electronic Records Management

Among many others

Company Focus

For nearly a decade, Highland Technology has emphasized collaboration-centric, high performance systems. Many of these systems and related efforts address statutory, regulatory and/or policy requirements, *such as:*

- IIPS – the Industry Interactive Procurement Systems (**e-center.doe.gov**), significantly supporting DOE’s commitment to the President’s Management Agenda (PMA) in e-government
- On-line collection and reporting of **Fair Act** Inventory data, with report submissions directly to the Office of Personnel Management
- CorpCATS – providing management and tracking of both severe and non-severe facility health and safety infractions at the local and enterprise level. This CATS system was recently institutionalized in **DOE Order 414-1B,**
- **Management and tracking of Executive Correspondence**, integrating a predominate business process within Federal agencies – and including wired network and wireless-transmitted e-mail dispositioning and **records management** integration
- The **CONTRACTS UNDER \$25,000 (CUTS) System** Database stores the number and value of Awards under \$25K, by Fiscal Year and Quarter, for Small Business, Large Business, Domestic Outside US/Foreign, and Other Entities. It also stores SF281 socioeconomic data (by Small Business, Small Disadvantaged Business, HBCU/MI, and Woman-Owned Small Business.).
- **Comprehensive CyberSec** services, spanning CyberSec planning to C&A to secure system and network operations
- **OMB A–100/Exhibit 300** support and development



Highland is serving over half of the major Offices, and major programs, within the DOE.

How can we help you?

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Corporate Core Values and Customer Objectives

1. “Client satisfaction is the only measure of success. We are in business to serve our clients, and because of our clients. We cannot, and shall not, ever forget that, or what it entails.”
2. “We are and shall remain relentless in the pursuit of excellence – and we shall achieve accordingly.”
3. “Quality in our work will forever be planned in, not added on.”
4. “We affirm open communication and working as a holistic corporate team. We encourage our project staffs to synergistically promote an accessible corporate pool containing a wealth of talent and experience. We shall share experiences and knowledge among our diverse client teams. We shall leverage this sharing for improving on efforts, simplifying the paths to success. Clients in different businesses and industries shall benefit from others they’ve never even met. We, and our clients, will see that as value, no matter how you define ‘value.’”
5. “For us, ‘thinking out of the box’ for our clients is not an issue ... simply put, there are no boxes anymore.”
6. “If we cannot be frank, candid and honest with our clients, we will search for clients that appreciate and want those qualities.”
7. “The Company shall not take actions which by and large, in near or long-term, do not benefit the employees or customers.”
8. “We expect employees to take an active role in their own future – in defining it, shaping it, and making it happen – and employees’ managers and supervisors will be key facilitators in that process.”

Our Core Business Goals In Servicing Clients

1. To maintain technology and business knowledge to achieve thought leadership in creative, high-performance, and cost-effective solutions for our clients.
2. To understand the client business environment, needs, objectives and schedules.
3. To develop practical, affordable, deliverable solutions with significant value to the client on or ahead of time, as required.
4. To CONSISTENTLY deliver high-quality solutions that demonstrably add value to our clients’ operational results in all areas ... Only when our clients succeed can we consider ourselves successful.
5. To attract and maintain a diverse staff of high quality business, industry, and IT and systems professionals that consistently brings skill, knowledge and value to clients.